

## Managed Print Questions

1. Do you know how much you are currently spending on printing per annum? \$ \_\_\_\_\_
2. How are you handling scanning, workflow and document management?  
\_\_\_\_\_
3. How many printing devices do you have in your company? \_\_\_\_\_
4. How many of these printing devices are are printers only?  
Printers only \_\_\_\_\_ Fax Machines \_\_\_\_\_ MFP's \_\_\_\_\_
5. How many of these machines are on the network? \_\_\_\_\_
6. Are you happy and confident that you are getting the best deal from current supplier? \_\_\_\_\_
7. Are you happy with current printing devices and their output for your company? \_\_\_\_\_
8. Would you be interested in amalgamating some of the printers that you have into a one print solution that will save you money and provide performance that is suited to your business? \_\_\_\_\_
9. In what time frame would your company benefit from upgrading or system stream-lining, regarding your print and document management needs. In other words, when are you ready to start saving money?  
\_\_\_\_\_
10. We will need to perform an obligation free audit on your current printing fleet, to be done at your business. We need to gather information to show you how much we can save you with a solution that is tailored to your business. This process will take approximately 1 hour, but will end up saving your business lots of money. When can we make a time to perform the audit?  
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