

Managed Print

Do you know *how much* your fleet of printers, copiers and MFP devices are currently *costing you*?

If not, you may be in for a pleasant surprise.

Cartridge World Managed Print in conjunction with Fuji Xerox and other major manufacturers may be able to assist you in understanding your current printing and copying costs and provide printing solutions tailored for your business resulting in productivity gains.

Would you like to change you current print fleet and *gain* all of this?

- 1) Total visibility of all costs associated with your print fleet
- 2) Automated ordering of supplies
- 3) Easy administration tools to help you understand your printing patterns
- 4) Increase profitability by reducing printing costs
- 5) Improved workflow and product output
- 6) Custom fit solutions for your business needs and environment
- 7) Transparent service so you know every move
- 8) Obligation free audit assessment
- 9) Total service including maintenance and repairs
- 10) No down time – fast supply of consumables
- 11) Professional support – leading company with over 1600 stores worldwide



FUJI XEROX 

Authorised Reseller

Introduction

People today are dependant on their printers, photocopiers and facsimiles, regardless of whether they have a home office or they are involved with a large corporation or business. They need these devices to be in good working order, capable of managing the workload required and above all be cost effective.

There is nothing more frustrating than an unreliable machine or supplier, its something you don't need and quite frankly should not have to worry about.

If you could find a reliable source to manage your machines and consumables, someone that would provide you with everything you need, including machine audits, the largest range of consumable options, monthly reports, and technical support, all backed by a full guarantee, life would be a whole lot easier - It does exist!!

Cartridge World has been involved in the printer consumable industry since bursting onto the scene in 1997 from humble beginnings in Adelaide. Since that time they have become a global company with more than 1,700 stores in over 50 countries.

Spearheading the company's success and significant global growth is the evolution of digital technology, combined with consumers increasing environmental awareness.

This growth has not been an accident; customers don't keep using services or recommending a company to a friend if the product is not of the highest quality.

One of the major attractions to a company like Cartridge World is its diverse offering – as a consumer you are able to purchase new, compatible or recharged ink and toner cartridges, you can buy almost any machine to suit your business and it is provided by a local store in your area, experts in printing not a telephone operator or on line service – real people, real service.

You may be surprised to learn that the method of printing you currently operate may be costing you thousands of dollars more than necessary each year – you need to ask for a free no obligation Managed Print Audit.

Managed Print is exactly what it suggests – Cartridge World offers consumers the solutions to better manage your printing needs, whilst you retain control and increase flexibility over your printing.

Managed Print will audit your current business and propose options that will not only focus on improved output, but it will also make your operation more cost effective.

If this sounds like something that your business needs to help free up capital for other projects, than talk to Cartridge World, they are your total solution provider.

3 Step Process



Our 3 step process “AIM” encompasses all aspects of your environment from current scenarios to long term solutions.

Audit **Improve** **Manage**

Audit

We perform an audit on your current document print output environment. This includes your running costs, total cost of ownership and type of printing created. We take a snapshot of your current system and ask you questions enabling us to collect information that is transferred into a professional audit document, helping us all understand your current costs and performance. This enables us to provide you with solutions that are cost effective.

Improve

This phase begins with the implementation of your company’s solutions, including redeployment, application integration and training. We do the lot.

Manage

The third phase offers you many highly efficient solutions. Asset Management, for example is an integrated process that manages all aspects of each of your print document, earning you a greater return on your investment by reducing the total cost of ownership and improving productivity.

How it works

Transparent to your customer, **Cartridge World Managed Print** uses a powerful and secure data collection engine to capture in-depth print data from your network of devices.

Cartridge World Managed Print operates across all brands and all environments including fleets having thousands of devices and different locations.

Residing at Cartridge World is a backup database repository that collects, analyses and reports on the data gathered. With print data from your account we will provide better services, increased operational efficiencies and grow your bottom line.



Designed to support...

Supplies Fulfillment

- Set alerts for toner low levels
- Provide automatic supplies fulfillment based on alerts.
- Provide online supplies ordering with your own codes and pricing
- Track supplies orders and quantities
- Track toner stock levels

Asset Management and Consulting

- Transparently view printing costs and device utilisation.
- Generate comprehensive reports.
- Assign various permissions to devices.

Maintenance and Servicing

- Set alerts for automatic notification of a printing device issue.
- Choose which errors you want to be alerted about
- Be proactive by setting maintenance flags for regular servicing
- Track maintenance charges.

Customer reporting!



Connect to websits3a.appstate.edu

User name:

Password:

Remember my password

OK Cancel

Secure Login

Access our managed print website to view your entire fleet via a secure login. From here you will be able to generate and print reports for monthly or annual assessment.

Group Cost Summary

Group: Manufacturer	# Devices	Total Pages	Average CPC	Group TCO	% of Fleet TCO
XEROX	16	29626	\$0.1120	\$2,694.3772	36.56%
RICOH	8	20360	\$0.0076	\$211.4222	2.87%
HP	82	122132	\$0.0342	\$3,206.9031	43.51%
FUJI XEROX	4	6676	\$0.0429	\$207.0521	2.81%
LANIER	4	21974	\$0.0164	\$444.8535	6.04%
KONICA	5	10916	\$0.0500	\$289.6693	3.93%
TEKTRONIX	4	2602	\$0.0419	\$23.3952	0.32%
CANON	17	17186	\$0.0135	\$262.0353	3.56%
LEXMARK	1	3249	\$0.0094	\$30.6251	0.42%

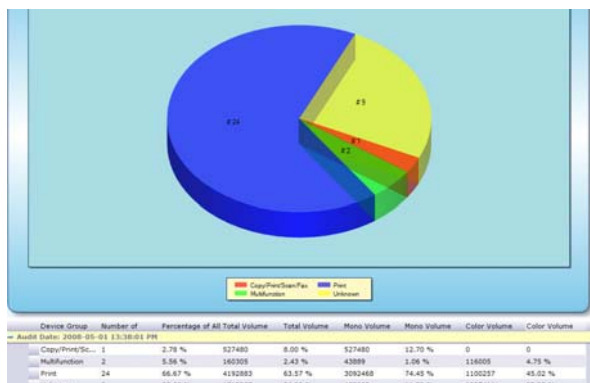
Total Cost of Ownership

By tracking volumes utilisation and costs per page, we are able to predict a total cost of ownership by providing a report based on an entire fleet or single device used over "x" years.

Annualized Cost Summary

1 Year	2 years	3 years	4 years	5 years
\$97,705.3972	\$195,410.7944	\$293,116.1916	\$390,821.5888	\$488,526.9860

Export as Csv Export as Xls Export Full Xls



Comparison Volume Report

This report gives you the ability to check volumes based on single device and entire fleet usage. Ability to scan down to a single department in a multi department business. Also able to report on devices in any location in Australia if there is multiple offices.

Type: Consumable Alert ([Edit Alert Definition](#))

Description: GreenCartRemaining has 19.65 % remaining, triggered at 15.29 %

Time	First Received	Last Received	Time elapsed
	10/26/2007 8:00:33 PM	10/27/2007 12:27:57 AM	0 Days 4 hr 18 min

15.29 % Remaining 19.65 % Remaining

Proposed resolution(s): [Replace Toner](#)


Action(s):

- When Approved: Just in time supply email quote
- When Approved: Customer courtesy email
- 1 Hours Overdue: Dealer email

Buttons: [Clear Alert](#) [Ignore Alert](#) [Approve Action](#) Filter: All

Device Identification

Account	Location	Manufacturer	Model	Serial Number	Local ID	Equip ID	Description	Location	IP Address
FMaudit, LLC		HP	color LaserJet 4600	JPKC38066			hp color LaserJet 4600		129.252.120.240



Coverage	Remainig	Yield	Estimated Pages
3.42%	70.78%	9000	9323.00
2.62%	38.42%	8000	5864.00
5.09%	38.42%	8000	3407.00
2.79%	36.39%	8000	5224.00


Coverage and Estimated Pages are calculated values

Powered by FMaudit Central v1.5.0

Device Technical View

Technical view shows recommended monthly volumes, machine specifications and general technical overview.

Automated Alerts



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2.62%	38.42%	8000	5864.00
5.09%	38.42%	8000	3407.00
2.79%	36.39%	8000	5224.00

toner low: replace cartridge...

Coverage and Estimated Pages are calculated values

Advanced Toner Alerts

Pro-Active monitoring of toner levels with the ability to fulfill toner orders automatically.

View Active Alerts

Show Filters... Legend: No data, All ok, Submitted, Alert, Overdue, Stale Data

Drag a column header and drop it here to group by that column

Parent Account	Account Name	Account Location	Manufacturer	Model	Serial Number
main dealer	FMaudit		LEXMARK	T622	41H2804

Select	First Received	Elapsed Time	Consumable name	Status	Trigger Value
View	10/30/2007	0:05:45	Toner	Alert	5%
View	10/29/2007	12:25:45	Drum Kit	Alert	5%

Service Alerts

Advance Service Alerts for jamming, paper out, drum and fuser warnings.

Delivering print solutions

(Summary page)

Features

Benefits

90% of all companies do not track their printing costs.

Printing accounts to up 3% of business revenue.

Printing, copying and other output... (are the) last stronghold of unedited corporate costs... Most companies could reduce their printing expenditure by 10-30%

- **Automated Toner Alerts**
- **Automatic Print Monitoring**
- **Detailed Usage Reports**
- **Automated Service Alerts**
- **Automated Toner Supply**
- **Web Portal**
- **Automated Meter Capture**
- **Integrated Location / Device Management**

- **Responsive Single Point of Contact**
Centralised printer, copier, MFP service, supplies and hardware. Frees up resources so you can focus on the core aspects of your business.
- **Centralised Reporting**
Outcome based reporting including

Usage reports

Comparison reports

Costing reports

And many more ...
- **Peace of mind**
Knowing that your complete print fleet is under constant monitoring and review.

Why pay more to print?

**The Solution!
Managed Print ...**

Device	Coverage	Remaining	Yield	Estimated Pages
Device 1	2.62%	38.42%	9000	9323.00
Device 2	3.09%	38.42%	8000	5864.00
Device 3	2.79%	36.39%	8000	3407.00
Device 4			8000	5224.00

Coverage and Estimated Pages are calculated values